Relevance AI

DATASHEET

RELEVANCE AI AGENT PLATFORM

Drive results with AI Factories

Build, run, and manage AI agent workforces at scale, with enterprise-class testing, monitoring, governance, and continuous improvement.



> I'm so impressed by what we experienced. Invent has reduced what used to be weeks of building time alone to less than a day. My teams can't imagine building and managing agent workflows without Invent.
>
> SECURE CODE WARRIOR
>
> **Matt Wilson**
> VP of FP&A and Revenue Operations
> Secure Code Warrior

Building agents is the easy part

Putting them to real work is harder. Teams need to trigger agents at the right time with the right data and tools, orchestrate specialist agents to reliably complete tasks, evaluate and monitor quality at enterprise scale, and give agents secure, governed access to their systems. Most teams building on their own end up bolting together a router, a queue, an evaluation tool and a tracer just to run agents.

Relevance can provide full AI Factories

Domain experts and engineers build specialist agents and multi-agent workforces together: on a visual canvas, in plain language with Invent, or over MCP. Every agent runs on the same governed stack, gated by the same evals, so the agent you pilot is the agent you run.

Start driving real business impact in just weeks

An embedded deployment team maps your use cases and value in weeks 1–2, then deploys your first team of agents from week 3. Some use cases take as little as a few hours to stand up, with evaluation, monitoring, and governance.

Graduate from copilots to autonomous workforces

Relevance maps the path from assisted AI (Level 1) and AI copilots (Level 2) to governed agents that run autonomously (Level 3) and self-improving workforces (Level 4). The greatest impact is at the more autonomous levels.

Built for enterprise teams

Relevance provides the evaluation and testing, monitoring, alerts, and guardrails you need, including SOC 2 Type II, GDPR, SSO/SAML, RBAC, audit logs, data residency, and PII masking. No training on your data.

TRUSTED BY TEAMS AT

Canva · databricks · CONFLUENT · AUTODESK · lightspeed · Rakuten · freshworks · AVEVA · employmenthero · QUALIFIED

One platform to build, run, and govern AI agents

All of your agents on one stack, where the whole is greater than the sum of its parts

Relevance replaces a patchwork of triggers, context layer, MCP gateway, LLM router, evals, agent builder, orchestration, job queue and tracing with one system. Because it is a single platform, you can catch regressions before they ship, run each agent on the most affordable model that meets your quality requirements, score live runs (not just test sets), govern tool access in one place, retry failed runs instead of losing them, and understand what every task really cost.

Experts and engineers build together, with one quality bar

Three ways to build: drag and drop on a visual canvas, describe the agent in plain language and let Invent build it, or drive the platform over MCP from Claude Code, Codex, or Cursor. Every path ships to the same runtime, gated by the same evals.

Triggered by

- Inbound email
- New Salesforce lead
- Message in #support
- Every weekday, 9am
- Webhook received

Relevance AI — ENTERPRISE AGENT PLATFORM

BUILD

- **Drag and drop** — Visual canvas for agents and workforces
- **Build with Invent** — Invent creates agents, evals, tools, monitoring, and loops
- **Build with MCP** — Claude Code, Codex, Cursor

RUN

- **Agents and workforces** — Multi-agent orchestration
- **Context layer** — Shared knowledge and memory
- **MCP gateway** — Governed tool access
- **LLM router** — Any major provider + BYO

GOVERN

- **Evals** — Failing versions never ship
- **Approvals** — Human-in-the-loop sign-off
- **Tracing** — Every step of every run
- **Monitoring** — Live quality and cost visibility

Takes action

- Update CRM record
- Send tailored reply
- Resolve ticket
- Book meeting
- Post summary

Connects to 1,000+ apps, including

Built to create, scale, and secure your AI Factories

INVENT - EASY BUILD, MANAGEMENT

Your 24/7 Solutions Engineer

- **Create:** brief it like a consultant. Invent learns your process, connects your systems, and staffs a team of specialist agents.
- **Manage:** it orchestrates the specialists end to end, wires up triggers, and sets the checks every agent must pass.
- **Optimize:** it samples live runs, proposes fixes when quality drifts, and suggests new agents to build.

COST-EFFECTIVE SCALABILITY

Runs at Enterprise Scale

- **Managed queue:** when thousand of tasks land at once, the queue paces the work.
- **Built-in resilience:** autoscaling workers, concurrency caps, retries with backoff, a dead-letter queue, and work-hours pacing.
- **Cost-efficient scaling:** parallel and bulk runs, with each agent routed to the cheapest model that passes its evals.

SECURITY

World-class Security

- **Data protection:** AES-256 encryption in transit, encryption at rest, PII masking, and no training on your data.
- **Data residency:** hosted on AWS in the US, EU, and Australia.
- **Access and audit:** SSO/SAML, role-based access control, audit logs, and full agent tracing.

Audit reports and policies at trust.relevanceai.com.

Three GTM use cases to launch this quarter

SALES

Detailed pre-meeting briefs

- **Research and Enricher** researches prospects from live, dynamic sources.
- **Pre-meeting Prepper** surfaces context for reps before every meeting.
- **Post-call Actioner** logs notes and fires follow-ups after each call.

zembl — **60% faster** average call time, with leads pre-researched before the first call.

MARKETING

Nurturing qualified inbounds to demo

- **MQL Qualifier** scores and qualifies inbound leads against fit.
- **Inbound Engager** replies to inbound leads instantly, providing relevant info and soliciting more details.
- **Lifecycle Marketer** runs personalized nurture across the full lifecycle.

CUSTOMER SUCCESS

Escalating at-risk renewals

- **Renewal Manager** tracks renewals and preps the motion early.
- **Churn Risk Detector** flags at-risk accounts and suggests next steps.
- **Adoption Tracker** watches feature usage and nudges the gaps.

zembl — Zembl's renewals agent monitors contract renewals and flags account changes to opportunity owners.

Proven results from AI workforces in production

QUALIFIED

TECHNOLOGY

Qualified generated $7M pipeline with 35+ AI agents across the org

$7M Pipeline in 6 months

10x Increase in output

35+ Agents across the org

Chose Relevance AI after evaluating 60 vendors. The first BDR agent performed at human-level quality in one week.

TECHNOLOGY

Global Tech Company runs top-of-funnel on Relevance agent workflows

36x Faster inbound response (12 hrs to 20 min)

80% Of inbound leads worked by AI agents

100k+ Leads handled monthly

Started as a pilot; rolled out to the Americas, growing from 94 to 500+ users in weeks. Now live in all major regions, giving AEs personalized inbound coverage.

zembl

ENERGY

Zembl drives 30% more customer conversions with 24/7 AI sales coverage

30% Increase in customer conversion

60% Faster average call time

24/7 AI sales coverage

Achieved with no new headcount. Prospect-provided info before first sales consultation nearly doubled in six weeks.

> The key for us was how we can modularize industry knowledge and the best playbooks, and apply it.

AUTODESK

Allen Roh
Senior Marketing Manager, Autodesk

Recognized by the industry

CBINSIGHTS

Leading Enterprise Agent Vendor

Everest Group®

Agentic AI Luminary

Capgemini

Multi-Agent System Leader

★★★★½ **4.5 stars on G2**